#### **AXIS REAL ESTATE INVESTMENT TRUST**

#### **CONDENSED STATEMENT OF FINANCIAL POSITION**

	(UNAUDITED) AS AT END OF CURRENT	(AUDITED) AS AT PRECEDING FINANCIAL
	QUARTER 31.03.2016 RM'000	YEAR ENDED 31.12.2015 RM'000
ASSETS Non-Current Assets Investment properties Equipment	2,116,790 3,497	2,048,626 3,602
<b>Total Non-Current Assets</b>	2,120,287	2,052,228
Current Assets Receivables, deposits and prepayments Islamic deposits placed with licensed banks Cash and bank balances	16,870 13,070 8,301	59,230 20,972 9,063
<b>Total Current Assets</b>	38,241	89,265
TOTAL ASSETS	2,158,528	2,141,493
LIABILITIES Non-Current Liabilities Tenant's deposits Financing	33,409 330,902	30,199 330,982
Current Liabilities Payables and accruals Financing	24,729 413,874	26,995 400,832
TOTAL LIABILITIES	802,914	789,008
FINANCED BY: UNITHOLDERS' FUNDS		
Unitholders' capital Distributable income Non-distributable reserves	1,052,277 19,209 284,128	1,052,272 19,036 281,177
	1,355,614	1,352,485
TOTAL UNITHOLDERS' FUNDS AND LIABILITIES	2,158,528	2,141,493
NET ASSET VALUE	1,355,614	1,352,485
NUMBER OF UNITS IN CIRCULATION	1,099,793,068	1,099,793,068
NET ASSET VALUE PER UNIT (RM) - Before income distribution - After income distribution	1.2326 1.2121 (Note	1.2298 1) 1.2098

(The Condensed Statement of Financial Position should be read in conjunction with the Audited Financial Statements for the financial year ended 31 December 2015 and the accompanying explanatory notes attached to the financial statements.)

Note 1 – Being Net Asset Value Per Unit after reflecting realised income to be distributed as first interim 2016 income distribution of 2.05 sen per unit payable on 16 June 2016.

#### AXIS REAL ESTATE INVESTMENT TRUST

## CONDENSED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (UNAUDITED)

	INDIVIDUA	AL QUARTER	Γ	CUMULATIV	E QUARTER
	Current	Preceding Year		Current	Preceding
	Year	Corresponding		Year	Year
	Quarter	Quarter		To date	To date
	31.03.2016	31.03.2015		31.03.2016	31.03.2015
	RM'000	RM'000		RM'000	RM'000
TOTAL TRUST REVENUE	41,215	40,619		41,215	40,619
Realised property income Unrealised rental income (unbilled lease	41,075	40,404		41,075	40,404
income receivable) *	1,140	1,219		1,140	1,219
	42,215	41,623		42,215	41,623
Less: Assessment	(942)	(916)		(942)	(916)
Quit rent	(254)	(234)		(254)	(234)
Other property operating					
expenditure	(5,341)	(4,869)		(5,341)	(4,869)
Net property income	35,678	35,604		35,678	35,604
Profit income	140	215		140	215
Change in fair value of investment					
properties	2,500	510		2,500	510
Unbilled lease income receivable *	(1,140)	(1,219)		(1,140)	(1,219)
Fair value change on derivatives	(234)	(413)		(234)	(413)
Net gain on financial liabilities measured at		<b>5</b> 10		- O -	<b>7</b> 10
amortised cost	685	713	ŀ	685	713
NET PROPERTY AND INVESTMENT INCOME	37,629	35,410		37,629	35,410
Manager's fees	3,366	3,573		3,366	3,573
Trustee's fees	177	174		177	174
Depreciation	105	86		105	86
Auditors' fees	30	31		30	31
Tax agent's fee	4	4		4	4
Allowance for doubtful/bad debts	268	47		268	47
Administrative expense	768	962		768	962
Islamic financing cost **	7,791	7,216	ŀ	7,791	7,216
NON-PROPERTY EXPENSES	12,509	12,093		12,509	12,093
NET TRUST INCOME	25,120	23,317		25,120	23,317
NET INCOME FOR THE YEAR	25,120	23,317		25,120	23,317

#### **AXIS REAL ESTATE INVESTMENT TRUST**

## CONDENSED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME (UNAUDITED) CONT'D

	INDIVIDUA	AL QUARTER	CUMULATIV	CUMULATIVE QUARTER	
	Current	Preceding Year	Current	Preceding	
	Year	Corresponding	Year	Year	
	Quarter	Quarter	To date	To date	
	31.03.2016	31.03.2015	31.03.2016	31.03.2015	
	RM'000	RM'000	RM'000	RM'000	
TOTAL COMPREHENSIVE INCOME					
FOR THE YEAR	25,120	23,317	25,120	23,317	
EARNINGS PER UNIT (EPU) (sen) ***	2.28	2.13	2.28	2.13	
NET INCOME FOR THE YEAR IS MADE UP AS FOLLOWS:					
Realised	22,169	22,507	22,169	22,507	
Unrealised rental income *	1,140	1,219	1,140	1,219	
Unrealised - change in fair value of					
investment properties	2,500	510	2,500	510	
Unrealised - unbilled lease income					
receivable *	(1,140)	(1,219)	(1,140)	(1,219)	
Unrealised - Net gain on financial liabilities measured at amortised cost	685	713	685	713	
Unrealised - Fair value change on					
derivatives	(234)	(413)	(234)	(413)	
	25,120	23,317	25,120	23,317	

(The Condensed Statement of Comprehensive Income should be read in conjunction with the Audited Financial Statements for the financial year ended 31 December 2015 and the accompanying explanatory notes attached to the financial statements)

- \* Recognition of unrealised rental income unbilled lease income receivable pursuant to requirements of MFRS 117 Leases, to recognize income from operating lease on a straight-line basis, including contractual increase in rental rates over the fixed tenure of the agreement.
- \*\* Islamic financing cost is the profit charged by the financier on the Islamic financing facilities taken by Axis-REIT.
- \*\*\* The EPU reflected under the preceding year corresponding quarter and preceding year to date has also been restated and presented as after the unit split exercise as required by the relevant applicable accounting standard.

#### AXIS REAL ESTATE INVESTMENT TRUST CONDENSED STATEMENT OF CHANGES IN NET ASSET VALUE

#### FROM 1 JANUARY 2015 TO 31 MARCH 2015 (UNAUDITED)

	Distributable Non-Distributable			
	Total Unitholders' Capital RM'000	Realised Income RM'000	Unrealised Income RM'000	Total Unitholders' Funds RM'000
At 1 January 2015	1,044,664	5,555	276,150	1,326,369
Net income for the period		22,507	810	23,317
Total comprehensive income for the period		22,507	810	23,317
Contributions by and distributions to unitholders				
Issuance of Units	852	-	-	852
Issuing expenses	(1)	-	-	(1)
Distribution to Unitholders#	<del>_</del>	(7,943)		(7,943)
Total transactions with unitholders	851	(7,943)		(7,092)
At 31 March 2015	1,045,515	20,119	276,960	1,342,594

## AXIS REAL ESTATE INVESTMENT TRUST CONDENSED STATEMENT OF CHANGES IN NET ASSET VALUE

#### FROM 1 JANUARY 2016 TO 31 MARCH 2016 (UNAUDITED)

		Distributable	Non- Distributable	
	Total Unitholders' Capital RM'000	Realised Income RM'000	Unrealised Income RM'000	Total Unitholders' Funds RM'000
At 1 January 2016	1,052,272	19,036	281,177	1,352,485
Net income for the period	-	22,169	2,951	25,120
Total comprehensive income for the period	-	22,169	2,951	25,120
Contributions by and distributions to unitholders				
Issuance of Units	-	-	-	-
Issuing expenses*	5	-	-	5
Distribution to Unitholders#		(21,996)		(21,996)
Total transactions with unitholders	5	(21,996)	-	(21,991)
At 31 March 2016	1,052,277	19,209	284,128	1,355,614

(The Condensed Statement of Changes in Net Asset Value should be read in conjunction with the Audited Financial Statements for the financial year ended 31 December 2015 and the accompanying explanatory notes attached to the financial statements.)

<sup>\*</sup> Adjustment of expenses incurred on income distribution reinvestment plan (IDRP) exercise.

<sup>#</sup> Final income distribution for financial year 2015 of 2.00 sen per unit which was paid on 29 February 2016.

# AXIS REAL ESTATE INVESTMENT TRUST CONDENSED STATEMENT OF CASH FLOW FOR THE PERIOD ENDED 31 MARCH 2016 (UNAUDITED)

	Current Year To Date 31.03.2016 RM'000	Preceding Year To Date 31.03.2015 RM'000
Cash flows from operating activities		
Net income before taxation	25,120	23,317
Adjustments for :-		
Islamic financing cost	7,791	7,216
Profit income	(140)	(215)
Change in fair value of investment properties	(2,500)	(510)
Depreciation	105	86
Net gain on financial liabilities measured at amortised cost	(685)	(713)
Allowance for doubtful/bad debts	268	47
Fair value change on derivatives	234	413
Operating income before changes in working capital	30,193	29,641
Changes in working capital		
Receivables, deposits and prepayments	42,092	3,662
Payables and accruals	(1,596)	(22,674)
Tenants' deposits	2,991	344
Net cash from operating activities	73,680	10,973
Cash flows from investing activities		
Profit income received	140	215
Enhancement of investment properties	(3,642)	(5,279)
Acquisition of equipment	-	(149)
Acquisition of investment property	(62,022)	(45,807)
Pledged deposits	1,041	664
Net cash used in investing activities	(64,483)	(50,356)
Cash flows from financing activities		
Islamic financing cost paid	(7,791)	(7,216)
Proceed/payment of financing, net	12,962	(10,680)
Income distribution paid to unitholders	(21,996)	(7,943)
Proceed from issue of units	-	852
Issuing expenses	5	(1)
Net cash used in financing activities	(16,820)	(24,988)

## AXIS REAL ESTATE INVESTMENT TRUST CONDENSED STATEMENT OF CASH FLOW FOR THE PERIOD ENDED 31 MARCH 2016 (UNAUDITED) (Continued)

	Current Year To Date 31.03.2016 RM'000	Preceding Year To Date 31.03.2015 RM'000
Net decrease in cash and cash equivalents	(7,623)	(64,371)
Cash and cash equivalents at beginning of year	17,162	77,620
Cash and cash equivalents at end of year	9,539	13,249
Cash and cash equivalents		
Cash and bank balances	8,301	11,696
Islamic deposits placed with licensed banks	13,070	13,385
	21,371	25,081
Less: Islamic deposits placed with licensed banks - pledged	(11,832)	(11,832)
	9,539	13,249

(The Condensed Statement of Cash Flow should be read in conjunction with the Audited Financial Statements for the financial year ended 31 December 2015 and the accompanying explanatory notes attached to the financial statements.)

## AXIS REAL ESTATE INVESTMENT TRUST Quarterly Unaudited Financial Results for the First Quarter ended 31 March 2016

#### NOTES TO THE QUARTERLY REPORT

## A. DISCLOSURE REQUIREMENTS AS PER MALAYSIAN FINANCIAL REPORTING STANDARD ("MFRS") 134

#### A1. BASIS OF PREPARATION

The quarterly financial report is unaudited and has been prepared in accordance with MFRS 134: Interim Financial Reporting and Paragraph 9.44 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad ("Bursa Securities").

The accounting policies and methods of computation used in the preparation of the quarterly financial report are consistent with those adopted in the preparation of the audited financial information of Axis Real Estate Investment Trust ("Axis-REIT" or "Trust" or "Fund") for year ended 31 December 2015.

#### A2. AUDIT REPORT OF PRECEDING FINANCIAL YEAR ENDED 31 DECEMBER 2015

The audit report of the financial statements of Axis-REIT for the preceding year i.e. the financial year ended 31 December 2015 was not qualified.

#### A3. SEASONALITY OR CYCLICALITY OF OPERATIONS

The business operations of Axis-REIT are not affected by material seasonal or cyclical factors.

#### A4. UNUSUAL ITEMS

There were no unusual items to be disclosed for the quarter under review.

#### A5. CHANGES IN ESTIMATES

This is not applicable as no estimates were previously reported.

#### A6. DEBT AND SHARIAH-COMPLIANT EQUITY SECURITIES

There was no issuance, cancellation, repurchase, resale and payment of debt and Shariah-compliant equity securities for the current quarter.

#### A7. INCOME DISTRIBUTION

During the quarter under review, the 2015 final income distribution of 2.00 sen per unit, totaling RM21,995,861 in respect of the period from 1 October 2015 to 31 December 2015, was paid on 29 February 2016.

#### A7. INCOME DISTRIBUTION (CONTD.)

Axis REIT Managers Berhad, the management company of Axis-REIT ("Manager") has proposed to distribute 99.83% from realised income available for distribution in respect of the period from 1 January 2016 to 31 March 2016 of 2.05 sen per unit, which includes a non-taxable portion of approximately 0.05 sen per unit derived from capital allowances.

#### A8. SEGMENTAL REPORTING

No segment information is prepared as Axis-REIT's activities are in one industry segment in Malaysia.

#### A9. VALUATIONS OF INVESTMENT PROPERTIES

The investment properties are valued based on valuations performed by independent registered valuers.

#### A10. MATERIAL EVENTS

There was no material event as at the latest practicable date from the date of the last annual reporting period except for the following:

- a) The completion of acquisition of four (4) single storey detached factories, annexed with two-storey office building within Kawasan Perindustrian i-Park held under freehold titles H.S(D) 64396 for No PTD 107901, H.S.(D) 64395 for No PTD 107900, H.S.(D) 64394 for No PTD 107899, H.S.(D) 64393 for No PTD 107898, all in Mukim Kulai, Daerah Kulaijaya, Johor for a purchase consideration of RM61,000,000 on 28 January 2016 to be named as Beyonics i-Park Campus Block A, B, C & D.
- b) The proposed acquisition of a warehouse facility located in SiLC, Johor for a purchase consideration of RM41,000,000 (the letter of offer was accepted during financial year ended 2015) has been aborted.
- c) A letter of offer has been duly accepted to purchase a warehouse facility located in Pasir Gudang, Johor for a purchase consideration of RM33,000,000. Due diligence exercise is currently still ongoing in finalizing the terms of the transaction.
- d) A letter of offer has been duly accepted to purchase a warehouse facility located in Kawasan Industri Sg. Choh, Selangor for a purchase consideration of RM42,000,000.

#### A11. EFFECT OF CHANGES IN THE FUND SIZE OF AXIS-REIT

There was no change in the composition of the fund size of Axis-REIT for the current quarter under review and the fund size stands at 1,099,793,068 units.

#### A12. CONTINGENT LIABILITIES OR CONTINGENT ASSETS

There were no contingent liabilities or contingent assets to be disclosed.

## B. ADDITIONAL INFORMATION PURSUANT TO PARAGRAPH 9.44 OF BURSA SECURITIES MAIN MARKET LISTING REQUIREMENTS

#### B1. REVIEW OF PERFORMANCE

The Manager is pleased to report to unitholders the following financial results:

#### **Quarter Results**

For the quarter ended 31 March 2016, Axis-REIT registered a total revenue of RM41,215,000. The realised net income from operations was RM22,169,000 after deducting total expenditure RM19,046,000 of which RM6,537,000 were attributable to property expenses and RM12,509,000 to non-property expenses. For the quarter under review, the total income available for distribution amounted to RM22,583,000. Axis-REIT has set aside RM22,546,000 (approximately 99.83% of total income available for distribution in respect of the period from 1 January 2016 to 31 March 2016) as the first interim income distribution which translates to 2.05 sen per unit to be paid on 16 June 2016.

#### Maintenance costs & major capital expenditure

A total of RM3,642,000 has been incurred for enhancement of the properties of Axis-REIT during the financial period ended 31 March 2016.

### B2. MATERIAL CHANGES IN INCOME BEFORE TAXATION FOR THE QUARTER AS COMPARED WITH THE IMMEDIATE PRECEDING QUARTER

There were no material changes in the income before taxation for the quarter under review.

#### B3. PROSPECTS

The Manager is optimistic that in view of the current satisfactory performance of Axis-REIT's existing investment portfolio and its growth strategy to actively pursue quality acquisitions, it will be able to maintain its current performance for the coming quarter and the rest of the financial year ending 31 December 2016.

#### B4. INVESTMENT OBJECTIVES

The Manager is pleased to report that since the listing of Axis-REIT, the Trust has been successful in achieving the investment objectives where the Trust has set out to provide the unitholders with a stable income distribution and to achieve growth in net asset value per unit of the Trust by acquiring high quality accretive properties with strong recurring rental income. There was no change in the investment objectives of Axis-REIT as at the date of this report.

#### B5. STRATEGIES AND POLICIES

There was no change in the strategies and policies employed since the last 2015 Annual Report of Axis-REIT.

#### B6. PORTFOLIO COMPOSITION

During the quarter under review, Axis-REIT has acquired 4 properties i.e. Beyonics i-Park Campus Block A, B, C & D. The property portfolio size of Axis-REIT has increased from 34 properties to a total 38 properties as at 31 March 2016.

#### B7. UTILISATION OF PROCEEDS RAISED FROM ANY ISSUANCE OF NEW UNITS

This is not applicable as there was no issuance of new units by Axis-REIT during the current financial quarter.

#### B8. TAXATION

#### Trust Level

Pursuant to the amendment of Section 61A of the Income Tax Act, 1967 under the Finance Act 2006 which was gazetted on 31 December 2006, where in the basis period for a year of assessment, 90% or more of the total income of the trust is distributed to unitholder, the total income of the trust for that year of assessment shall be exempted from tax.

Thus, based on the income distribution for the three months period to date of approximately 100% of the realised income before tax, Axis-REIT should not incur any tax expense for the financial year.

#### Unitholders' Level

Pursuant to the amended Section 109D(2) of the Income Tax Act,1967 under the Finance Act 2009 which was gazetted on 8 January 2009, the following withholding tax rates would be applicable on distribution of income which is tax exempt at Axis-REIT's level:

#### Resident unitholder:

a) Resident company: Tax flow through; thus no

withholding tax

b) Unitholder other than a resident company: Withholding tax at 10%

Non-resident unitholder:

a) Non-resident company: Withholding tax at 24% (w.e.f.

1 January 2016)

b) Non-resident institutional investor: Withholding tax at 10%

c) Non-resident other than company and Withholding tax at 10%

institutional investors:

#### B9. STATUS OF CORPORATE PROPOSALS

a) The unitholders of Axis-REIT had at the Unitholders' Meeting convened and held on 30 April 2013, approved the authority to allot and issue up to 2,000,000 new units for the purpose of the payment of management fee to the Manager in the form of new units ("Payment of Management Fee Authority") and its corresponding increase in fund size of Axis-REIT pursuant to the Payment of Management Fee Authority.

Following the completion of the unit split exercise of Axis-REIT and the partial implementation of the Payment of Management Fee Authority, the number of new units permitted to be issued pursuant to the Payment of Management Fee Authority is up to a maximum of 3,044,000 new units.

Axis-REIT has obtained the approval from Bursa Securities on 1 October 2015 for an extension of time to complete the Payment of Management Fee Authority from 4 October 2015 until full issuance of the new units permitted to be issued pursuant to the Payment of Management Fee Authority. There is no issuance pursuant to the Payment of Management Fee Authority during the quarter under review.

#### B9. STATUS OF CORPORATE PROPOSALS (CONTD.)

b) The unitholders of Axis-REIT had at the Unitholders' Meeting convened and held on 21 August 2015 approved the allotment and issuance of up to 219,103,216 new units in Axis-REIT representing approximately 19.9% of the existing issued fund size of Axis-REIT, to facilitate a placement exercise ("Proposed Authority") and its corresponding increase in fund size of Axis-REIT pursuant to the Proposed Authority.

Axis-REIT had on 12 January 2016 obtained the approval from Bursa Securities for the extension of time until 23 July 2016 to complete the Proposed Authority. In view of the forthcoming annual general meeting ("AGM") of Axis-REIT to be convened on 29 April 2016, Axis-REIT will be seeking the renewal of the Proposed Authority from the unitholders at the said AGM.

#### B10. FINANCING

	Current	Preceding
	Financial	Financial Year
	Quarter Ended	Ended 31
	31 March 2016	December 2015
	( <u>RM' 000)</u>	( <u>RM' 000)</u>
Short term financing - Secured Islamic revolving credit/hire purchase	413,874	400,832
Long term financing	220,002	220,002
<ul> <li>Islamic Medium Term Note/hire purchase</li> </ul>	330,902	330,982

#### B11. DERIVATIVES

As at 31 December 2015, the Trust has the following Islamic Profit Rate Swap ("IPRS") to hedge against the fluctuation of future movement in profit rate on its short term financing. The Trust is currently using the said IPRS to hedge against its other revolving credit financing and the unrealised gain or loss of the derivatives had been recognized in the profit or loss:

	Fair Value 31 March 2016 <u>RM</u>	<u>Maturity</u>
3-year IPRS – derivative liability	826	Less than 1 years
3-year IPRS – derivative liability	225,264	Less than 2 years

#### B12. MATERIAL LITIGATION

There was no pending material litigation as at the latest practicable date from the date of issuance of this report.

#### B13. SOFT COMMISSION RECEIVED

There was no soft commission received by the Manager or its delegates during the quarter under review.

#### B14. SUMMARY OF DPU, EPU, NAV AND MARKET PRICE

	Current	Immediate Preceding
	Quarter Ended	Quarter Ended
	31.03.2016	31.12.2015
	RM' 000	RM' 000
Number of units in issue (units)	1,099,793,068	1,099,793,068
EPU (realised) (sen)	2.02	1.98
EPU (include unrealised income) (sen)	2.28	1.54
Net realised income for the		
period(RM'000)	22,169	21,755
Distribution per unit (DPU) (sen)	2.05	2.00
Net Asset Value (NAV) (RM'000)	1,355,614	1,352,485
NAV Per Unit (RM)	1.2326	1.2298
Market Value Per Unit (RM)	1.61	1.64

#### B15. RESPONSIBILITY STATEMENT

In the opinion of the Directors of the Manager, this quarterly report has been prepared in accordance with MFRS 134: Interim Financial Reporting and Paragraph 9.44 of the Main Market Listing Requirements of Bursa Securities so as to give a true and fair view of the financial position of Axis-REIT as at 31 March 2016 and of its financial performance and cash flows for the quarter ended on that date and duly authorized for release by the Board of the Manager on 25 April 2016.

BY ORDER OF THE BOARD

YEOH CHONG KEAT REBECCA LEONG SIEW KWAN Company Secretaries AXIS REIT MANAGERS BERHAD (649450-W) (As the Manager of AXIS REAL ESTATE INVESTMENT TRUST)

Kuala Lumpur 25 April 2016